

**Albert Beckford Jones,
Trading & Consulting International, Inc.
980 N. Michigan Avenue, Suite 1400-PMB36
Chicago, Illinois 60611, USA**

**Chairman & Chief Executive Officer (CEO)
Tel: 312-335-1516
E-mail: AJ@Gointernationally.com**

BIO

Albert Beckford Jones is Chairman and CEO of Trading & Consulting International, Inc. www.Gointernationally.com (TC International) based in the Midwest, with activities in the US and internationally. TC International, a firm which he founded, puts his experience and contacts to work for American businesses, enabling U.S. companies and institutions to bridge the gap between global ambitions and the realities of profitable international business. Mr. Jones assists companies and institutions in the development and implementation of international and global strategies. He provided international advisory and consulting services to United Technologies, Pratt & Whitney, and the Cleveland Advanced Manufacturing Company on the evaluation, selection and the set-up of overseas joint ventures. He has provided consulting services to major U.S. and international institutions on business in the U.S., Europe, the Middle East, and South America. He assisted institutions on the implementation of international agreements in South America. And he was the International Investment Banking Consultant to Key-Bank – an \$80 billion financial institution for which he led global private equity and capital raising initiatives. He has worked for and held positions with the executive management of leading international and U.S. Fortune 500 companies and commands a working knowledge of a foreign language.

Mr. Jones was formerly the Chief Financial Officer (CFO) & HR Executive Director of General Motors (GM) largest dealer in the Middle East, and one of the largest in the world- Aljomaih Automotive Company (AAC). AAC provides comprehensive servicing and maintenance for its range of GM vehicles, together with exclusive facilities for its Premium Brand customers of Cadillac, Hummer and Saab vehicles, including AC Delco national networks. Reporting to the CEO, Mr. Jones served as Chairman of the company's Executive Management Steering Committee for the CEO. He managed a budget of \$370 Million USD associated with assets in excess of \$1.5 billion USD, 6 regional direct finance manager, and a financial organization comprised of 85 regional financial professionals. He also provided functional Human Resource Management over a workforce of 3,000 plus employees, with 6 regional direct Human Resource Managers, and a Human Resource & Administrative organization comprised of 100 plus admin. and human resource professionals; he led the development of the company's Human Resource Annual Operating Plan and related HR Action Plan. Mr. Jones, also, oversaw the improvement of General Motors Dealer Operating Report (DOR). Developed the company's national (strategic) Annual Operating Plan (AOP), approved by the board of directors, covering sales & marketing, operations, organization capability and financials. Set the company's first corporate wide key performance indicators (KPI) relating to its performance in sales, operations, organization and financials; established the company's vision and goals and key strategic priorities. Led the development of the company first corporate wide Action Plan and related Plan for Implementation. Prepared the company's Five Year Strategic Plan required by GM. Led the development of the company top 7 objectives. Finalized the company's Authority Matrix, for CEO and board approval.

Albert Jones' career began in 1983 as Chief Financial Officer and Management Information System Executive for ASTC Corporation, a leading contracting, trading and investment company based in Riyadh, Saudi Arabia. He managed a budget of \$90 million USD associated with \$2 billion in assets. He was, also, responsible for the computerization, re-engineering and consolidation of the corporation's lines of business. He returned (1989) to the U.S. to join First National Bank of Chicago (now known as JP Morgan Chase) as a Corporate Planning Officer. As a member of a five person Executive Support Unit for the Bank's senior executive management team and the Vice Chairman of

the Board, Mr. Jones conducted competitive, financial, and strategic analyses of the corporation's lines of business. This was followed by a two-year stint as a special Business Analyst for the executive management of British Petroleum (BP). At BP, he evaluated proposed capital investments for the Trans-Alaska Pipeline, analyzed the corporation's financial activities in the western hemisphere and advised on key factors impacting profit and cash flow. Later (1993), Mr. Jones was Vice President and Senior Manager of Corporate Strategic Planning for Society Corporation, where he managed the strategy development function for the corporation's lines of business, during the merger between Society Corporation and Key-Bank (KeyCorp). KeyCorp is one of the largest financial institutions in the U.S. Subsequently, Mr. Jones was President of TC International Inc. (from 1995-2000). From 2001-2003, Mr. Jones was a Financial Advisor with Merrill Lynch's Global Private Client Group; he provided investment management advisory services to individual and institutional clients in the U.S. and worldwide.

He guided clients through the planning process by developing and implementing comprehensive investment strategies on the diversification of investment assets in conjunction with clients' risk tolerance, liquidity requirements, investment policy and cash flow in order to achieve clients' financial goals. In 2004, he assisted in the development of a financial services business strategy for a full service investment advisory and asset management firm. Mr. Jones was, also, Chairman of Chicago Securities Corporation—a full service Broker Dealer and U.S. Registered Investment Advisory and Management Company from 2005-2006.



Mr. Jones is an Alfred P. Sloan Foundation Fellow from both Harvard University and the University of Chicago. He holds two masters degrees. His first Masters degree is from the University of Chicago Harris Graduate School of Public Policy (1988) in Policy Analysis and Management and his second Masters Degree is from the University of Wisconsin-Milwaukee (1982) Graduate School of Economics with a concentration in International Finance and Economic Development, where he also earned a BA (1981) in Economics and was President of the Student Body, an intercollegiate Division I Athlete (Basketball), and Recipient of the National Outstanding College Student Award and Princeton University Foundation National Scholar Award. Mr. Jones holds the following National Association of Securities Dealers (NASD) industry investment licenses since 2001: series 7 (General Securities Investment), series 66 (Uniform Securities Investment Agent State law and Investment Adviser), and General Insurance license (Accident Health, Life and Variable contracts).

Mr. Jones has presented speeches at World Leadership and International Economic Forums on subjects related to Economic Growth and International Competitiveness and Global Poverty. He serves as a member of several US and international boards such as the Chicago Council of Foreign Relations, President's Advisory Circle, (www.c CFR.org)-one of the largest independent non-profit international affairs organizations in the United States, 1989-present; Cleveland Council on World Affairs Board of Trustees and honors for exemplary service as a trustee and outstanding contribution toward increasing international understanding (1991-2000); National Council of International Programs USA Board of Trustee (www.cipusa.org)-an organization committed to promoting international understanding through professional development and cross-cultural exchange, 2000-present; National Public Policy International Affairs Board of Trustee (<http://www.ppiaprogram.org>) based in Washington, DC- whose purpose is to promote the inclusion and full participation of underrepresented groups in public service and to advance their leadership roles throughout United States civic institutions serving domestic and international affairs; China Roundtable Advisory Council 2004-present; Cleveland State University Foundation Board of Trustees 2000-2005; Lake Erie College Board of Trustees 2000- 2005; International House Alumni Member (<http://ihouse.uchicago.edu>); Cleveland Committee of Foreign Relations former member 1990-2003; Club International; Cleveland Music School Settlement (<http://www.thecmss.org>) former Board Member 2000-2003; and several other boards and committees. Mr. Jones is a native of Columbus, Ohio. He and his wife, a Professor of 19th Century American and British Literature, reside in Chicago, Illinois and have one college age daughter.